

Disclosure of Commission and Expenses to Distributors
FY 2011-12

Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
1	<i>Batlivala & Karani Securities India Pvt. Ltd.</i>	76.57
2	<i>SarathiWM Consultants Pvt Ltd</i>	44.56
3	<i>Prebon Yamane India Limited</i>	28.07
4	<i>NJ IndiaInvest Pvt Ltd</i>	20.71
5	<i>Rachit Consultants</i>	22.52
6	<i>Mata Securities India Pvt. Ltd</i>	17.33
7	<i>SPA Capital Services Limited</i>	16.10
8	<i>JM Financial Services Private Limited</i>	16.82
9	<i>PNB Gilts Ltd</i>	12.85
10	<i>Aditya Birla Money Mart Ltd</i>	11.38
11	<i>R K Agrawal</i>	8.91
12	<i>IDBI Capital Market Services Limited</i>	7.04
13	<i>BOB Capital Markets Ltd</i>	6.48
14	<i>Sanjay Jiwandas Khatri</i>	5.06
15	<i>Sushil Finance Consultants Limited</i>	7.24
16	<i>Subras Investments</i>	4.24
17	<i>Hero FinCorp Ltd</i>	3.85
18	<i>LICHFL Financial Services Ltd</i>	3.48
19	<i>Corpbank Securities Limited</i>	3.46
20	<i>SMC Global Securities Limited</i>	3.85
21	<i>State Bank of Patiala</i>	3.42
22	<i>Way2Wealth Securities Private Limited</i>	3.34
23	<i>RR Investors Capital Services Pvt Ltd.</i>	6.53
24	<i>Karvy Stock Broking Limited</i>	3.11
25	<i>Prudent Corporate Advisory Services Ltd</i>	5.68
26	<i>ENAM Securities Private Limited</i>	2.76
27	<i>Bonanza Portfolio Ltd</i>	2.42
28	<i>HDFC Bank Limited</i>	2.36
29	<i>SBICAP Securities Limited</i>	2.31
30	<i>Motilal Oswal Securities Ltd.</i>	2.25
31	<i>Integrated Enterprises (India) Ltd</i>	2.06
32	<i>Security Investments Limited</i>	2.06
33	<i>Tata Securities Limited</i>	1.97
34	<i>Religare Finvest Limited</i>	1.80
35	<i>Bajaj Capital Ltd.</i>	1.67
36	<i>ING Financial Services Pvt Ltd</i>	1.46
37	<i>Almondz Global Securities Limited</i>	1.39
38	<i>Matrix Financial Services Ltd</i>	1.49
39	<i>Vridhhi Money Management Services</i>	1.78
40	<i>Kotak Mahindra Bank Limited</i>	1.26
41	<i>ICICI Securities Limited</i>	1.16
42	<i>AUM Capital Market Pvt Ltd</i>	1.15
43	<i>EFG Wealth Management (India) Private Limited</i>	1.06
44	<i>DSA Capital Services</i>	1.04
45	<i>Cholamandalam Distribution Services Limited</i>	0.80
46	<i>Reliance Securities Limited</i>	0.74
47	<i>Stock Holding Corporation of India Limited</i>	0.71
48	<i>Barjeel Geojit Securities LLC</i>	0.71
49	<i>Bluechip Corporate Investment Centre Ltd</i>	0.84
50	<i>Geojit BNP Paribas Financial Services Limited</i>	0.68
51	<i>Dhruv Lalit Mehta</i>	0.64
52	<i>Bharat Bhushan & Co.</i>	0.61
53	<i>IDBI Bank Ltd</i>	0.54
54	<i>Eastern Financiers Ltd.</i>	0.49
55	<i>Leader Care Finance</i>	0.47
56	<i>Disha Finance & Investment Pvt Ltd</i>	0.50

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Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
57	<i>Emkay Global Financial Services Limited</i>	0.46
58	<i>Dipankar Das</i>	0.45
59	<i>L&T Capital Company Ltd</i>	0.45
60	<i>Anand Rathi Financial Services Limited</i>	0.41
61	<i>Wealth Advisors (India) Pvt. Ltd.</i>	0.40
62	<i>Wealth India Financial Services Pvt Ltd</i>	0.34
63	<i>Prime Capital Services Private Ltd</i>	0.32
64	<i>Sundaram Finance Distribution Limited</i>	0.32
65	<i>India Infoline Limited</i>	0.28
66	<i>Mahindra & Mahindra Financial Services Limited</i>	0.27
67	<i>Sprism Investment Services Private Limited</i>	0.25
68	<i>STCI Primary Dealer Limited</i>	0.24
69	<i>PLC Securities Ltd</i>	0.23
70	<i>J R Laddha Financial Services (P) Ltd.</i>	0.21
71	<i>HSBC Investdirect Securities (India) Ltd</i>	0.21
72	<i>Goldstar Financial Services Private Limited</i>	0.20
73	<i>Abacus Investment Advisors Private Limited</i>	0.19
74	<i>Ambit Capital Private Limited</i>	0.19
75	<i>Asset Managers</i>	0.19
76	<i>Sapient Wealth Advisors And Brokers Pvt Ltd</i>	0.18
77	<i>The Dhanalakshmi Bank Limited</i>	0.18
78	<i>KNS Consulting Pvt Ltd</i>	0.19
79	<i>P.H. Financial & Investment Consultants Pvt. Ltd.</i>	0.16
80	<i>Centbank Financial Services Ltd</i>	0.14
81	<i>Suvridhi Capital Markets Ltd</i>	0.14
82	<i>GEPL CAPITAL PRIVATE LIMITED</i>	0.13
83	<i>Sharekhan Limited</i>	0.13
84	<i>Ask Wealth Advisors Private Limited</i>	0.12
85	<i>LKP Securities Limited</i>	0.12
86	<i>ICICI Bank Limited</i>	0.12
87	<i>SMC Investments And Advisors Limited</i>	0.12
88	<i>Vcare Investment Services Pvt. Ltd.</i>	0.11
89	<i>S J Investment Services Pvt Ltd</i>	0.10
90	<i>Varsha Investments</i>	0.13
91	<i>ITI Financial Services Limited</i>	0.09
92	<i>Wealth Managers (India) Private Limited</i>	0.08
93	<i>Pelican Wealth Managers Pvt. Ltd.</i>	0.08
94	<i>Axis Bank Limited</i>	0.08
95	<i>Indus Capital</i>	0.07
96	<i>Asit C. Mehta Investment Intermediates Ltd</i>	0.07
97	<i>Indusind Bank Ltd</i>	0.07
98	<i>Zeenat S Jagani</i>	0.07
99	<i>Right Choice Securities Pvt Ltd</i>	0.06
100	<i>Deep Management & Eco Consultants Private Limited</i>	0.05
101	<i>Hongkong & Shanghai Banking Corporation Ltd.</i>	0.05
102	<i>Hemdev Corporate Services Pvt Ltd</i>	0.05
103	<i>Wealth Zone Fin Ser (India) Pvt Ltd</i>	0.05
104	<i>Standard Chartered Securities (India) Limited</i>	0.04
105	<i>Zuari Investments Ltd</i>	0.04
106	<i>Allegro Capital Advisors Pvt Ltd</i>	0.04
107	<i>Value Invest Wealth Management (India) Pvt. Ltd.</i>	0.04
108	<i>SKP Securities Limited</i>	0.04
109	<i>Dalal & Broacha Stock Broking Pvt. Ltd.</i>	0.03
110	<i>ECS Financial Services (India) Private Limited</i>	0.03
111	<i>Abchlor Investment Advisors (P) Ltd</i>	0.03
112	<i>Mukesh R Parikh</i>	0.03

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Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
113	Deutsche Bank AG	0.02
114	B D Shroff Securities Private Limited	0.02
115	Verdant Financial Advisory Services Private Limited	0.02
116	Ventura Securities Ltd	0.02
117	H L Kapoor Financial Consultants Pvt Ltd	0.02
118	FCH Centrum Direct Limited	0.02
119	Brain Point Investment Centre Pvt Ltd	0.01
120	Gaurav Ganpule	0.01
121	Religare Macquarie Wealth Management Limited.	0.01
122	Angel Broking Ltd	0.01
123	V Serve Management Private Limited	0.01
124	Tata Capital Limited	0.01
125	Religare Securities Limited	0.01
126	L&T Finance Ltd [§]	0.00
127	Yogesh Jayant Shah [§]	0.00
128	ING Vysya Bank Ltd. [§]	0.00
129	DSP Merrill Lynch Limited [§]	0.00
130	Bluechip Capital Services Private Limited [§]	0.00
131	Vista Wealth Consultants Private Limited [§]	0.00
132	Anil Khera [§]	0.00
133	Nita Siddharth Shah [§]	0.00
134	TG Financial Consultant [§]	0.00
135	Rashmi Thukral [§]	0.00
136	Merchant Investment Consultancy Private Limited [§]	0.00
137	Vantage Wealth Management Solutions Pvt. Ltd. [§]	0.00
138	Kotak Securities Ltd [§]	0.00
139	Think Financial & Insurance Cons Pvt Ltd [§]	0.00
140	Jain Investment Planner Pvt Ltd [§]	0.00
141	BNP Paribas	-
142	Citibank N.A	-
143	Major Ashish Chadha	-
144	Sadashiv Arvind Phene	-
145	Jayanta Ghosh	-
146	A.G. Financial Services	-
147	Russell Credit Limited	-
148	Development Credit Bank Limited	-
149	State Bank Of Hyderabad	-
150	Om Spectrum Financial Consultants Pvt. Ltd.	-
151	Ghalla & Bhansali Securities Pvt. Ltd.	-
152	Ganesh Shridhar Shanbhag	-
153	Roopa Venkatkrishnan	-
154	Rajbir Singh	-
155	Quantum Information Services Private Limited	-
156	Wealth First Advisors Pvt Ltd	-
157	The Royal Bank of Scotland N V	-
158	Prescient Financial Solutions	-
159	Shivranjani Securities Company Pvt Ltd	-
160	Standard Chartered Bank	-
161	Anita Investment Agencies	-
162	Raviraj Investments Corporate (India) Pvt Ltd	-
163	Purnima Securities Pvt Ltd	-
164	Safe Assets	-

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Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
165	<i>Mangsidhesh Investments Pvt Ltd</i>	-
166	<i>Pet Fibres Ltd</i>	-
167	<i>Hari Ghanashyam Kamat</i>	-
168	<i>Nikhil Ashok Naik</i>	-
169	<i>Jagdish Surendra Dalal</i>	-
170	<i>Divyesh Jagdish Rach</i>	-
171	<i>Edge Corporate Services Pvt Ltd</i>	-
172	<i>Rajinder Palsingh Anand</i>	-
173	<i>Rakesh Pasricha</i>	-
174	<i>Darashaw & Co. Pvt Ltd</i>	-
175	<i>Saravana Stocks (P) Ltd</i>	-
176	<i>Jagruti Sanjay Khatri</i>	-
177	<i>Hexagon Consultants</i>	-
178	<i>Sundaram Finance Limited</i>	-
179	<i>SKM Management Services</i>	-
180	<i>Amit Jasani Financial Services Pvt Ltd</i>	-
181	<i>Jhaveri Securities Ltd</i>	-
182	<i>PowerPusher Financial Srvs. Pvt Ltd</i>	-
183	<i>Edelweiss Securities Ltd.</i>	-
184	<i>ICICI Securities Primary Dealership Limited</i>	-
185	<i>Union Bank of India</i>	-
186	<i>Bank of India</i>	-
187	<i>UTI Infrastructure Technology And Services Ltd</i>	-
188	<i>Harihar Finance Corporation</i>	-
189	<i>Ramesh Chand Maloo</i>	-
190	<i>Kanchan Hiralal Jain</i>	-
191	<i>Darshan Securities Private Limited</i>	-
192	<i>Sab Investments</i>	-
193	<i>Nitin Parikh Brokerage Services Ltd</i>	-
194	<i>Invest Care</i>	-
195	<i>Ravindra Rajendra Oberoi</i>	-
196	<i>Haresh Kalyanbhai Shah</i>	-
197	<i>Punjab National Bank</i>	-
198	<i>Samsang Financial Consultants</i>	-
199	<i>Canara Bank</i>	-
200	<i>Frontline Securities Ltd</i>	-
201	<i>Capital League</i>	-
202	<i>State Bank of India</i>	-
203	<i>Wealth First Port Folio Managers Pvt. Ltd</i>	-
204	<i>State Bank of Travancore</i>	-
205	<i>Indian Bank</i>	-
206	<i>Relacs Investment & Financial Services Pvt Ltd</i>	-
207	<i>Wiseinvest Advisors Pvt. Ltd.</i>	-
208	<i>Iqbal Singh</i>	-
209	<i>Yes Bank Limited</i>	-
210	<i>Rahul Rathi</i>	-
211	<i>Rashi Investments</i>	-
212	<i>My Financial Advisor</i>	-
213	<i>Pioneer Client Associates Private Limited</i>	-
214	<i>DBS Bank Ltd.</i>	-
215	<i>International Money Matters Private Limited</i>	-
216	<i>Namrata Manish Lakhi</i>	-
217	<i>Harish S Kotian</i>	-
218	<i>Comsol Financial Solutions Private Limited</i>	-
219	<i>Sujata Kabraji</i>	-
220	<i>Bank Of Baroda</i>	-
221	<i>Director General Posts</i>	-

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Sr. No.	Name of Distributor	Total Amount paid (Rs. in lakhs)
222	Manjula S	-
223	Ruchika Suri	-
224	Mukesh Kumar Vinodlal Shah	-
225	Canara Bank Securities Limited	-
226	Padam Singh Raj Purohit	-
227	Barclays Bank PLC	-
228	Y S Capital	-
229	Milestone Holdings & Infrastructure Pvt Ltd	-
230	Mranjali Agarwal	-
231	Shalin A Parikh	-
232	The Peerless General Finance & Investment Co Ltd	-
233	Pegasus Advisory Private Limited	-
234	R Shah Associates	-
235	Vasant Potbhare	-
236	Vedansh Securities	-
237	RDA Holding & Trading Private Limited	-
238	Barclays Securities (India) Pvt Ltd	-
239	Credit Suisse Securities India Pvt Ltd	-
240	Divitas Capital Advisors Pvt Ltd	-
241	JRG Financial Advisors (P) Ltd	-
242	IIFL Wealth Management Limited	-
243	Morgan Stanley India Financial Services Pvt Ltd	-
244	Sonic Investments	-
245	BM Financial Advisors	-
246	Sameer K Lakhani	-
247	Spicebulls Investments Ltd	-
248	Sarasin Alpen (India) Private Limited	-
249	iFAST Financial India Pvt Ltd	-
250	Indus Investments	-
251	Kotak Mahindra (International) Ltd	-
252	Lokesh Jain	-
253	Alchemy Capital Management Pvt Ltd	-
254	InvestAscent Wealth Advisors Pvt Ltd	-
255	Anamika Naskar	-
256	SKCL Wealth Management Pvt Ltd	-
257	HM Capital	-
258	Avendus Capital Pvt Ltd	-
259	Intrust Advisors LLP	-
260	SGR Securities Pvt Ltd	-
261	Quant Capital Advisors Private Limited	-
262	Trust-Plutus Wealth Managers (India) Pvt Ltd	-
263	Nilgiri Financial Consultants Ltd	-
264	Edge Wealth Management Services LLP	-
265	Raj Ratan Smelter Ltd	-
266	Centrum Wealth Management Ltd	-
267	Credit Suisse (Singapore) Limited	-
268	Sarvodaya Transport Company Pvt Ltd	-
269	Essvee Investment Advisors Pvt Ltd	-
270	Laxminarayan Kumaar	-
271	Kruti Bash Rout	-
272	Parimal M Desai	-
273	Punamchand Dagdulal Kawad	-
274	Pathuri Venkata Subrahmanyam \$	0.00
275	Shreyas Investment Service	-
276	Sahara India Financial Corporation Limited	0.05
277	Maruti S Naik	-

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278	Zen Securities Limited	0.04
279	The Karur Vysya Bank Limited	-
280	Magaji Chikkamuneswarasa Umashankarsa	-
281	Suresh Prahladbhai Patil [§]	0.00
282	Ishwar Financial Services [§]	0.00
283	Wealth Mantra Limited [§]	0.00
284	Dilipkumar Shashikant Vayeda	-
285	Sumit Kataria	-
286	Jyotsna Amrish Shah	0.02
287	Rahul Kanchan	-
288	Alankit Assignments Ltd	0.01
289	Corporation Bank	-
290	BgSE Financials Ltd. [§]	0.00
291	Andhra Bank	-
292	Sunita Gupta & Co.	-
293	Ajay Khandelwal	0.11
294	Edelweiss Stock Broking Limited [§]	0.00
295	KFIC Securities Ltd	-
296	Stewart & Mackertich Wealth Management Ltd [§]	0.00
297	Quadratic Financial Services Pvt Ltd	-
298	Prabhudas Lilladher Pvt Ltd	-
299	Tipsons Financial Services (P) Ltd	0.02
300	G Nagalingam	-
301	The South Indian Bank Ltd	-
302	Vserv Capital Services (P) Ltd [§]	0.00
303	Deepak Kiran	-
304	Parameswarappa Tadasada	-
305	Abhinav Mehta [§]	0.00
306	Keynote Capitals Limited	-
307	Rajesh Tatia	-
308	Neste Wealth Management Services	-
309	Techno Shares & Stocks Ltd	2.81
310	Aditya Birla Money Ltd	-
311	Subhash Sanjiv Supekar [§]	0.00
312	State Bank of Mysore	-
313	Sijan Kumar	-
314	Bank of Bahrain & Kuwait B.S.C.	-
315	Vijay Shriram Bhagwat	-
316	S.M.Financial & Management Services [§]	0.00
317	Money Control Dot Com India Ltd	0.01
318	Navaratan Bathia	-
319	Verma Dharm Chand	-
320	Ashika Stock Broking Ltd.	0.01
321	Fortune Equity Brokers (India) Ltd.	0.09
322	HDFC Securities Ltd	0.53
323	The Saraswat Co-operative Bank Ltd	-
324	Rajbir Singh	0.19
325	Ritu Agarwal	-
326	Sumati Khare	-
327	Venkatesh Narayanaswamy	-
328	The Catholic Syrian Bank Ltd.	-
329	State Bank of Bikaner & Jaipur	-
330	Rajiv Goyal	-

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331	Rajender Kumar Gumber	-
332	Allahabad Bank	-
333	Manohar Kukreja	-
334	Narnolia Securities Ltd	-
335	The Lakshmi Vilas Bank Limited	-
336	UCO Bank	-
337	Sanjay Gupta	-
338	The Federal Bank Ltd.	-
339	Anand Agarwal	-
340	Smart Investments	-
341	Mansukh Securities & Finance Limited	-
342	Hem Finlease Private Limited	-
343	BMA Commodities Private Limited	-
344	Chetan Lakhotia	0.04
345	Indian Overseas Bank	-
346	Destimoney Enterprises Pvt Ltd	0.01
347	Shrambal Consultants Private Limited	0.03
348	Roshni Krishnani	-
349	Tamilnad Mercantile Bank Ltd.	-
350	Dena Bank	-
351	United Bank Of India	-
352	Oriental Bank Of Commerce	-
353	SHCIL Services Limited	-
354	The Karnataka Bank Limited	-
355	Nakshtra Consultants Private Limited	-
356	Central Bank Of India	-
357	Marwadi Shares And Finance Limited	-
358	Shriram Fortune Solutions Ltd.	0.92
359	B K Ramakrishna	-
360	Nirmal Bang Securities Pvt Ltd.	0.12
361	Bajaj Allianz Financial Distributors Limited	0.02
362	Paul Overseas Pvt Ltd [§]	0.00
363	Chirag Stockbroker Pvt Ltd	-
364	JRG Securities Limited [§]	0.00
365	Fairwealth Securities Pvt Ltd	0.42
366	Reliance Retail Securities And Broking Co Ltd	-
367	Invest India Micro Pension Services Pvt Ltd	-
368	Master Capital Services Ltd	0.12
369	Reliance Capital Services Pvt Ltd	0.09
370	Networth Wealth Solutions Ltd [§]	0.00
371	Abira Management Services Ltd	-
372	Peerless Developers Ltd	-
373	Rupeestreet Financial Services Pvt Ltd	-
Note:	§ indicates less than Rs. 0.01 lakhs; Fig. shown as "-" means No payment made during FY 2011-12/ Non-Empanelled ARN Holders.	