



AUM REPORT FOR THE QUARTER ENDED 31/12/2011

Asset class wise disclosure of AUM & AAUM

Rs. in Lakhs

Category	AUM as on the last day of the Quarter	Average AUM for the Quarter
Income	121,369.02	183,324.30
Equity (other than ELSS)	23,055.89	24,823.35
Balanced	0.00	0.00
Liquid	106,389.65	245,228.23
Gilt	1.74	1.67
Equity - ELSS	6,398.87	6,598.74
GOLD ETF	0.00	0.00
Other ETF	0.00	0.00
Fund of Fund investing		
overseas	0.00	0.00
Total	257,215.17	459,976.30

Table II

AUM REPORT FOR THE QUARTER ENDED 31/12/2011

Disclosure of percentage of AUM by geography

Geographical Spread	% of Total AUM as on the last day of the Quarter
Top 5 Cities	84.98%
Next 10 Cities	11.89%
Next 20 Cities	1.50%
Next 75 Cities	1.10%
Others	0.54%
Total	100.00%